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We Recommend Early Ordering of These

"EXTRISTRONG"

Iowa Grown Gladiolus Bulbs

Grown and Sold by

Gardens of Smedley, F. D.
WATERLOO, IOWA



PRINCE OF WALES
Greenhouse grown form third size
"Extristrong" bulbs.

For forcing we recommend nothing but *first size* bulbs—measuring $1\frac{1}{2}$ inch and over.
100 Bulbs sold at 1000 rate. Packing Free. F. O. B. Waterloo.
Terms: Net. All accounts due 10th of month following purchase.

We urge you to get acquainted with these bulbs
-- DO IT NOW

On Larger Quantities
Write for Special Quotations

You never have had enough
"Glads" for Mothers' Day

1922 Price List 1923

		No. 1 $1\frac{1}{2}$ inch and up	No. 2 $1\frac{1}{4}$ in. to $1\frac{1}{2}$ inch	No. 3 1 inch to $1\frac{1}{4}$ inch	No. 4 $\frac{3}{4}$ inch to 1 inch	No. 5 $\frac{1}{2}$ inch to $\frac{3}{4}$ inch	No. 6 under $\frac{1}{2}$ inch
AMERICA—most popular pink for forcing	Per 1000	18.00	14.00	10.00	6.00	4.00	2.50
CHICAGO WHITE—best low priced florist's white	"	25.00	20.00	15.00	10.00	7.00	4.00
HALLEY—bright salmon, early and splendid forcer	"	30.00	24.00	18.00	14.00	.00	5.00
LILY WHITE—larger and better white than Chicago White	"	50.00	40.00	32.00	25.00	20.00	16.00
LE MARECHAL FOCH—color like America, two weeks earlier	"	100.00	80.00	70.00	60.00	50.00	40.00
MRS. FRANCES KING—flame red, grand variety	"	18.00	14.00	10.00	6.00	4.00	2.50
MRS. FRANK PENDLETON, JR.—pink with red blotch, a beauty	"	40.00	32.00	25.00	18.00	12.00	8.00
MRS. DR. NORTON—a wonderful color combination	"	120.00	100.00	80.00	60.00	48.00	38.00
MYRTLE—arbutus pink	"	60.00	45.00	30.00	20.00	15.00	10.00
NIAGARA—light yellow	"	35.00	28.00	22.00	16.00	12.00	8.00
PANAMA—large, light pink	"	30.00	24.00	18.00	14.00	10.00	7.00
PRINCE OF WALES—the best salmon, fine forcer	"	60.00	40.00	30.00	24.00	18.00	12.00
YELLOW HAMMER—best florist yellow	"	35.00	28.00	22.00	16.00	10.00	7.00
GOLDEN MEASURE—new yellow	Per 100	100.00	80.00	65.00	50.00	40.00	32.00
MAINE—splendid new white	"	100.00	80.00	65.00	50.00	40.00	32.00

Be Glad you can have "Glads" for Mothers' Day

ORDER TODAY! SHIPMENT MADE WHEN WANTED!



This is a Kodak View of Our Gardens

[twenty acres] taken Aug. 15, 1922.
A wonderful sight which made our
gardens a Mecca for flower lovers
from all directions for miles around.

Here we find a combination of Ideal Climate, Wonderful Soil and Scientific Treatment producing the "Extristrong" Gladiolus bulbs herein offered

Thoroughly Matured, Properly
Cured and Carefully Selected
for their Blooming Power.

*Year after year
you'll like our
"Extristrong"
brand of Glad-
iolus bulbs.*



This is Mary Frances Ellsworth, the foreman's daughter,
giving this order her "personal attention."



The "Gleaners" at Work.

This photo was taken
one beautiful day in
October, 1921. There
were twenty of them in
all, though the picture
shows but eighteen.

PLACE
STAMP
HERE

We Grow

Nothing But Gladioli.

— We Do That Well.